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受文者：臺灣區綜合營造業同業公會

發文日期：中華民國106年4月19日

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密等及解密條件或保密期限：

附件：如說明(SKMBT_50117041808130.pdf)

主旨：檢送駐加拿大代表處經濟組函為該駐紮國相關商情資料1份，請查照並週知會員。

說明：依行政院公共工程委員會106年4月13日工程技字第10600107250號函副本辦理。（如附影本）

正本：臺灣區綜合營造業同業公會、台灣區環境保護工程專業營造業同業公會、台灣區基礎工程專業營造業同業公會、台灣防水工程專業營造業同業公會、臺灣區擋土支撐及土方工程專業營造業同業公會、台灣庭園景觀工程專業營造業同業公會、臺灣區地下管線工程專業營造業同業公會、臺灣區施工塔架吊裝及模版工程專業營造業同業公會、臺灣區預拌混凝土工程專業營造業同業公會、臺灣區鋼構工程專業營造業同業公會、臺灣區營建鑽探工程專業營造業同業公會、中華民國土木包工商業同業公會全國聯合會、中華民國全國建築師公會

副本：行政院公共工程委員會、內政部營建署（建築管理組）、內政部營建署中部辦公室

室 電 子 文 件
交 換 章



檔 號：
保存年限：

行政院公共工程委員會 函

中華民國公會
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發文日期：中華民國106年4月13日
發文字號：工程技字第10600107250號
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密等及解密條件或保密期限：
附件：如說明(106107250-1.PDF)

主旨：函轉經濟部國際貿易局函，為檢送駐加拿大代表處經濟組函報針對美墨邊境建牆之商情資訊及該組建議事項案，請轉知所屬會員參考運用，請查照。

說明：檢送經濟部國際貿易局106年4月11日貿展字第1067009497號函影本乙份。

正本：中華民國工程技術顧問商業同業公會、中華民國營造工程工業同業公會全國聯合會

副本：內政部、工程產業全球化專案辦公室(以上皆含附件)

2017-04-13
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電子公文



營建署：署收字 106-0022912

經濟部國際貿易局 函

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受文者：行政院公共工程委員會

發文日期：中華民國106年4月11日
發文字號：貿展字第1067009497號
速別：速件
密等及解密條件或保密期限：
附件：如文(計3頁)(1067009497-1.pdf、1067009497-2.pdf)

主旨：檢送駐加拿大代表處經濟組函報針對美墨邊境建牆之商情
資訊及該組建議事項案(詳如附件)，請查照並轉知相關
產業公協會及廠商參考。

說明：依據駐加拿大代表處經濟組106年4月6日加經(17)字第106
00000920號函辦理。

正本：行政院公共工程委員會、財團法人中華民國對外貿易發展協會
副本：駐加拿大代表處經濟組

局長 楊珍妮

依照分層負責規定授權單位主管決行

工程會 1060411



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發文日期：中華民國106年4月6日
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密等及解密條件或保密期限：
附件：如文 (170406142859_0001.pdf)

主旨：有關加拿大媒體報導多家加國公司已針對美墨邊境建牆商機表達承包意向事，詳如說明，敬請查照並轉知我相關產業公協會及廠商參考。

說明：

- 一、美國總統川普於競選期間曾承諾將在美國和墨西哥邊境建造邊境牆，據加國《環球郵報》報導，美國國土安全局已發出招募供應商的初步通知，加拿大公司立即瞄準此商機紛紛遞交承攬工程意向書。其中，總部設於亞伯達省鋼鐵生產商Varsteel Ltd和渥太華檢測傳感器製造商Senstar Corp已向美國政府提出意向書。
- 二、據專家估計，美墨邊境牆造價預估約80至210億美元，長達2,000英里或3,200公里，對加國企業來說，實為一大商機。加國Senstar公司總裁Brian Rich即表示，美墨邊界牆可能是目前國際上規模最大之政府工程採購案，商機非常龐大。
- 三、惟由於美國政府對於美國提出興建邊境牆之議反彈甚為強烈，使得本案已發展成為一具高度爭議之國際政治議題，

國際貿易局 106/04/07



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令大型國際承包商處境微妙。法國外交部長上(3)月曾向法國及瑞士建築材料業鉅子Rafarge Holcim公司發出警告表示，倘該公司有意為邊境牆提供建築材料應「謹慎考量」。墨西哥經濟部長則語氣強硬警告墨西哥企業勿參與邊境牆建造，以免該企業聲譽受到影響。此外，以美國為例，加州奧克蘭市和伯克利市政府已採取措施，未來將不再允許曾經參與興建邊境牆工程之企業參與該市政府之相關工程採購案，其他部分美國城市亦考慮跟進採取類似措施；反觀，加拿大公司則似乎較無此顧慮。

四、本組建議事項：鑒於本案業已發展成為一具高度爭議之國際政治議題，我商倘有意參與相關工程採購標案，允宜審慎。

五、隨函檢附前揭加拿大媒體新聞報導1份，併請 卓參。

正本：經濟部國際貿易局

副本：經濟部工業局、經濟部投資業務處、駐美國代表處經濟組、駐墨西哥代表處經濟組

駐加拿大代表處經濟組

Canadian companies spy opportunity in Trump's wall pledge

JOANNA SLAYER
U.S. CORRESPONDENT

US steel and technology companies are looking for a way to profit from a wall that will be built along the border between the United States and Mexico. Many steel companies in Canada are hoping to profit from the wall, a quality that a number of technology com-

panies are looking for. Mr. Trump's plan to build a wall along the border between the United States and Mexico is a major opportunity for many Canadian companies. The steel industry is particularly interested in the project, as it would provide a significant market for its products. Technology companies are also looking for opportunities to provide services to the construction industry.

For businesses, the opportunity is huge. It could be a major market for steel products, and it could also provide a significant market for technology services. The construction industry is a major sector of the economy, and it is expected to grow significantly in the coming years. This provides a great opportunity for Canadian companies to expand their market reach.

Large multinational companies that have expressed interest in building the border wall have been a source of concern for some Canadian companies. They are worried that these companies will dominate the market and leave little room for local businesses. However, there are also opportunities for Canadian companies to partner with these larger firms.

One of the main challenges is the cost of the wall. It is estimated to be around \$25 billion, which is a significant amount of money. This could lead to a bidding war between companies, and it could also lead to a shortage of materials. However, there are also opportunities for Canadian companies to provide services to the construction industry.

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The Globe and Mail
April 3, 2017

The companies say they are undeterred. "You are one of the concerns, of course, but this is our business, this is what we do," said Brian Cook, president of service for a Toronto-based construction firm. "It's not a political issue, it's a business issue. We are used to working with the government, and we will continue to do so."

In Senator's field, Mr. Trump's wall is a major opportunity. "This is a great business opportunity for us," said Mr. Cook. "There are a lot of opportunities here, and we are currently looking for ways to get involved. We are not doing it for 2,000 miles long."

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Wall: Products Canadian suppliers are offering range from sensors to steel pilings

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